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For Immediate Release

## **SRT Announces Second Consecutive Record Year in Educational Sales**

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Annapolis, MD - April 27, 2004 - South River Technologies today announced that it has finished a second consecutive record year for sales in the educational market. The company added 12 Universities and 5 school districts to its growing list of WebDrive educational enterprise customers. WebDrive enables users to connect to different types of servers over the internet through a drive letter on their computer, creating an instantly recognizable interface for file access. Major Colleges and Universities implementing enterprise licenses of WebDrive this past year include, Virginia Tech, Columbia University, The University of Tennessee, Hong Kong Polytechnic University and the University of Wolverhampton in the United Kingdom.

“WebDrive is an innovative and effective way of providing secure access to storage” says Max Caines, of the University of Wolverhampton. “It’s far simpler than what we were doing previously.”

The greatest growth in SRT’s educational sales this year came in the K-12 segment of the Market. Amongst these new customers is the School District of Fribourg in Switzerland.

“WebDrive is working out very nicely. It's easy to configure and I've had a lot of positive reports,” says Gary Wooden, Infrastructure Manager for the School District of Fribourg. Teachers can use it to store and access lesson plans, tests and exercises. Because of the WebDAV technology, teachers may even collaborate on a set of documents.

The initial implementation in Fribourg High School is expected to expand into the middle and grade schools later this year.

In addition to the WebDrive Educational sales, 14 Colleges and Universities have purchased 31 Titan FTP Servers. There are 9 new customers among the Universities and several are current users of WebDrive.

### **About South River Technologies**

Founded in 1996, South River Technologies develops file management software which is used for file collaboration, shared access and website management. All SRT products include strong security to provide encrypted data transfer. This unique client technology, commercially available as WebDrive®, integrates into the Windows environment, creating an instantly familiar interface for the end user, reducing training and support costs. This technology is also licensed to independent software vendors to add functionality to existing product suites. ISPs can also license re-branded versions of our products as an add-on to their service offerings.



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